Getting Started

Presented By:
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Learning Objectives:

► List the 5 Questions addressed by the Saline Process
► Describe the 8 tools recommended by the Saline Process
► Utilize the Saline Process Online Training to share your faith in the healthcare setting
The Healthcare Profession:

- A privileged position to share the love of God with a humble heart and respect for the patient.

- This course is a tool for those who want to be a witness in the workplace. (Acts 1:8)
Every week more people walk through the doors of *hospitals* than through the doors of *churches*.
We will look at the many small steps on a patient’s faith journey and how we can be involved in the process.

**cultivating → sowing → harvesting → multiplying**
“…So that sower and reaper may be glad together.” – John 4:36
This course addressed five questions that will help us find our place in the process.

1. Why is faith important in healthcare?
2. What are the opportunities and barriers to fulfilling God’s call?
3. What is my part?
4. What other tools will help me cultivate and sow?
5. Where do I go from here?
Why is faith important in healthcare?

Question One
Why is faith important in healthcare?

- Scientific research – health outcomes and best practices show the difference
- God’s call: Biblical impact
  - Salt and light (Matthew 5:13-14)
  - Witness (Acts 1:8)
Patient Openness

Most patients are open to discussing spiritual matters…

■ With sensitivity
■ With permission
■ With respect

1 Peter 3:15
Saltiness

- 0.9% saline = Healthy
- 3% saline = Deadly
- 5% dextrose and water = Bland

Q1: Why is faith important in healthcare?
What are the opportunities for and barriers to fulfilling God’s call?

Question Two
What are the opportunities?

Chosen by God to be:

- Salt (Colossians 4:6)
- Light (John 1:14)
- Witnesses (Acts 1:8)

The active ingredient is the Holy Spirit.
Activity

► What barriers are present for you when sharing your faith?
What prevents us from introducing our patients to Jesus?

- Professional’s barriers
- Patient’s barriers
<table>
<thead>
<tr>
<th>Microdecisions of Faith</th>
<th>Source: Jim Engel</th>
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<tbody>
<tr>
<td><strong>MULTIPLYING</strong></td>
<td></td>
</tr>
<tr>
<td>Chooses to live by faith</td>
<td>+5</td>
</tr>
<tr>
<td>Chooses to share his faith</td>
<td>+4</td>
</tr>
<tr>
<td>Makes Christ-like choices</td>
<td>+3</td>
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<tr>
<td>Joins in community life</td>
<td>+2</td>
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<tr>
<td>Assimilates God’s word</td>
<td>+1</td>
</tr>
<tr>
<td>Trusts in Christ</td>
<td>0</td>
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<tr>
<td>Turns from self-trust</td>
<td>-1</td>
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<tr>
<td>Sees Christ as the answer</td>
<td>-2</td>
</tr>
<tr>
<td>Recognises his need</td>
<td>-3</td>
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<tr>
<td>Considers truth of the Gospel</td>
<td>-4</td>
</tr>
<tr>
<td>Understands the implications</td>
<td>-5</td>
</tr>
<tr>
<td>Aware of the Gospel</td>
<td>-6</td>
</tr>
<tr>
<td>Recognises relevance of Bible</td>
<td>-7</td>
</tr>
<tr>
<td>Looks positively at the Bible</td>
<td>-8</td>
</tr>
<tr>
<td>Sees difference in messenger</td>
<td>-9</td>
</tr>
<tr>
<td>Aware of the messenger</td>
<td>-10</td>
</tr>
<tr>
<td>Going his/her own way</td>
<td>-11</td>
</tr>
<tr>
<td>Avoids the truth</td>
<td>-12</td>
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**ADDRESSES:** SOCIAL BARRIERS TO OVERCOME: ISOLATION
**BY:** PARTICIPATION IN THE BODY
**GOAL:** GROWTH
**ANSWERS:** WILL I LIVE FOR CHRIST?

**HARVESTING**

| **ADDRESS:** VOLITIONAL BARRIERS TO OVERCOME: INDECISION & UNWILLINGNESS TO CHANGE
**BY:** PRAYER & PERSUASION
**GOAL:** TRUST CHRIST
**ANSWERS:** WILL I TRUST CHRIST?

**SOWING**

| **ADDRESS:** INTELLECTUAL BARRIERS TO OVERCOME: IGNORANCE, MISCONCEPTIONS & ERROR
**BY:** PRESENTATION
**GOAL:** UNDERSTANDING
**ANSWERS:** WHO IS JESUS?

**CULTIVATING**

| **ADDRESS:** EMOTIONAL BARRIERS TO OVERCOME: INDIFFERENCE, FEAR & ANTAGONISM
**BY:** YOUR PRESENCE
**GOAL:** ATTRACTION, TRUST YOU
**ANSWERS:** WHAT’S IN IT FOR ME?
What is my part?

Question Three
Spiritual Influence

- Requires Christ-like character (Galatians 5:22)
- Requires professional competence (Col. 3:23)
- Requires compassion (Philippians 2:20)
- Requires wise communication (1 Peter 3:15)
- Requires courage (Joshua 1:9, 1 Thess. 5:11)
Paul’s Example for Positive Patient Encounter

Acts 17

- Create a safe environment
- Use safe words people understand
- Give opportunity for questions and discussion
- Challenge them
What tools will help me cultivate, sow and harvest?

Question Four
Eight Tools

- Prayer
- Questions
- Spiritual History
- Faith Flags
- Faith Stories
- Truth Prescription
- Spiritual Referral Team
- Gospel Presentation
Two Tools for Example

- Faith Stories
- Faith Flags
Faith Flags should:

- Occur as a natural part of the conversation
- Focus on common ground
- Take no more than 30 seconds
- Identify you as a member of God’s family
- Look for but do not demand a response
- Create opportunities
Faith Stories should:

- Fit as a natural part of the conversation
- Connect to the patient situation
- Take no more than two minutes
- Relate to what God is doing
- Provide a glimpse of what it is like to be God’s child

Adapted from Living Proof Evangelism

Q4: What tools will help me cultivate, sow and harvest?
Practice

- Take 2 minutes to write down a faith flag or faith story
- Share in small group

Q4: What tools will help me cultivate, sow and harvest?
What does it look like?

A Video Example
Monitor Spiritual Vital Signs

- Regulate the **dosage**
- Ask **questions**
- Proceed at **God’s pace**
- Ask permission **to speak further**
- Be **sensitive** to your listener
- Check regularly to see if they are **still with you**
Where do I go from here?

Question Five
Where do I go from here?

Plan of action:

“Be doers…not hearers only.”

James 1:22, KJV
Active Learning

Case Scenarios
IHS Global gratefully acknowledges and thanks

Simon András Müterem
artgraphics

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SPOT Debriefing

Presented By:

[Trainer Name(s)]